

A Belgian wholesaler is looking to establish a long lasting partnership in the form of a manufacturing agreement with a manufacturer of different types of binding screws for the sample making industry.

Summary

Profile type

Business request

Company's country

Belgium

POD reference

BRBE20220518012

Profile status

PUBLISHED

Type of partnership

Outsourcing agreement

Targeted countries

- **Croatia**
- **Czechia**
- **Bosnia and Herzegovina**
- **Hungary**
- **Poland**
- **Bulgaria**
- **Slovakia**
- **Romania**
- **Serbia**
- **Slovenia**
- **Turkey**

Contact Person

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Term of validity

18/05/2022

18/05/2023

Last update

20/07/2022

General Information

Short summary

A Belgian wholesaler, which is for many years a worldwide supplier of metal screws, is looking for a cooperation with manufacturers of metal screws. In particular, the partner sought has to be able to produce metal binding screws for the sample making industry. They seek a reliable partner interested in a long-term partnership, located in specific countries in Central and Eastern Europe or Turkey. The requested partnership is a manufacturing agreement.

Full description

The Belgian wholesaler is for many years a trustworthy supplier of connecting screws for bundling samples, sample books, colour charts, catalogues, fabric swatch books,.... Specifically it concerns metal binding screws with M4-thread consisting of a rod in various lengths (2-150 mm) and with a diameter of 5 mm. Moreover the screws are nickel-plated as well as brass-plated and lacquered.

To be able to deliver quickly to its clients, it is necessary to keep a relevant stock. Therefore the company is currently searching new partners able to deliver these screws. The partners sought for has to be located in specific countries in Central and Eastern Europe or in Turkey.

The aim is to set up a trustworthy long lasting partnership with manufacturers. The company prefers to find a partner that could, if necessary, co-develop new products. To be able to keep a good relation with its clients, the company needs to find a reliable partner which delivers in time according to the agreements mutually made and provides materials of the best quality.

Advantages and innovations

Stage of development

Already on the market

Sustainable Development goals

• **Not relevant**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

The Belgian company seeks collaboration with an industrial partner which will have the task to deliver good quality metal binding screws according to the technical specifications described above and in line with mutual stipulated agreements. Ideally the partner found could co-develop new products when needed.

Only reliable long term partnerships are sought under the form of a manufacturing agreement.

Type of partnership

Outsourcing agreement

Type and size of the partner

• **SME 50 - 249**

• **SME 11-49**

Dissemination

Technology keywords

Market keywords

- **08001015 - Other speciality materials**
- **09004001 - Business products and supplies**
- **09004007 - Printing and binding**
- **09004006 - Packing products and systems**
- **09004008 - Other manufacturing (not elsewhere classified)**

Targeted countries

Sector groups involved

- **Croatia**
- **Czechia**
- **Bosnia and Herzegovina**
- **Hungary**
- **Poland**
- **Bulgaria**
- **Slovakia**
- **Romania**
- **Serbia**
- **Slovenia**
- **Turkey**

Media

Images



[Metal binding screws - Examples 1](#)

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[Metal binding screws - Examples 2](#)

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