

Agri webshop is looking for suppliers/manufacturers

Summary

Profile type	Company's country	POD reference
Business request	Netherlands	BRNL20220725006
Profile status	Type of partnership	Targeted countries
PUBLISHED	Outsourcing agreement Commercial agreement Supplier agreement	• World
Contact Person	Term of validity	Last update
Kim Manussos	25/07/2022 25/07/2023	26/07/2022

General Information

Short summary

Agri webshop is looking for suppliers/manufacturers to sell their products on its webshop.
Via purchase or dropship.

Full description

A Western-Europe webshop for farming supplies seeks suppliers that want to sell their products on the webshop.

The webshop is located in The Netherlands and delivers in whole Western Europe. Products like:

- Fertilizer
- Fuel/AdBlue/lubricants etc.
- Building materials
- Feed
- Seeds
- Hand tools
- Silage materials and needs
- Services like solarpanel cleaning, waste collections etc.
- Other things that a farmer need

It was founded in 2004 and soon achieved strong growth in the Dutch market. After this

success it is planning to expand out of the Dutch boundaries.
Today it has thousands of customers and a revenue of more than 45 million. The webshop got the ambitions to gain ground in whole Europe and is therefore seeking suppliers.
The webshop suggest to start with delivering by dropship, but other agreements can be set up later.

Advantages and innovations

The webshop offers access to its full customer base and gives the opportunity to easily join the Western Europe market. The webshop takes care of everything from promotion on its website, until the after sales contact with customers if needed.

Stage of development

Already on the market

Sustainable Development goals

• **Not relevant**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

Type of partner:
Manufacturer or dealer in anything a farmer needs.

Role of the partner:
Will deliver products direct to our customer via drop shipping or different relations can be made

Type of partnership

Outsourcing agreement

Commercial agreement

Supplier agreement

Type and size of the partner

• **SME 11-49**

• **Other**

• **SME <=10**

• **SME 50 - 249**

• **Big company**

Dissemination

Technology keywords

Market keywords

• **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**

Targeted countries

- **World**

Sector groups involved