

# Austrian Company is looking for European producers of hair clips in different sizes

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>Austria</b>	<b>BRAT20220823007</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Supplier agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<a href="#">Michaela AHLGRIMM-SIESS</a>	<b>23/08/2022</b> <b>23/08/2023</b>	<b>23/08/2022</b>

## General Information

### Short summary

An Austrian company trading with hair styling products is looking for new European suppliers of different hair clips. The firm is a trading company mainly working in e-commerce (B2C). The hair clips will be used as accessories or to fix hair to create a hair style

### Full description

The Austrian trading company is looking for two different types of hair clips:  
1st: a very small clip that can be used to fix small parts of the hair  
2nd: a big hair clip that can be used to put all hair up in the back of the head.  
First order would be 1000 pieces of small hair clips and 300 pieces of big hair clips.

The purchasing trading company consists of a young, motivated and experienced team. Long-time experience in e-commerce with different products and various companies. Innovative company with international expansion (further products are already planned), proficient in English, professional, loyal and looking for a long-term business relationship. The products of the company are currently sold in Europe.

#### Advantages and innovations

- research was made on the customer wishes of hair clips
- many years experience in online marketing and e-commerce
- established distribution system in Europe
- many more products planned in the future
- rapidly expanding company
- young and motivated team led by woman
- fluent english speaking
- long-term relationship

#### Stage of development

**Already on the market**

#### IPR Status

**No IPR applied**

#### Sustainable Development goals

- **Goal 5: Gender Equality**

## Partner Sought

#### Expected role of the partner

##### Requirements for the producer:

- A European producer who can meet and keep quality standards
- A long-term partnership
- Fast implementation and delivery
- On-site contact person and ongoing communication through (video) calls
- Prototype before first order
- Experience in producing hair clips

#### Type of partnership

**Supplier agreement**

#### Type and size of the partner

- **Other**
- **SME 11-49**

## Dissemination

#### Technology keywords

#### Market keywords

- **07006 - Other Consumer Related (not elsewhere classified)**
- **07004001 - Clothing, shoes and accessories (including jewellery)**
- **07004008 - Other consumer products**
- **07004004 - Housewares**

Targeted countries

- **World**

Sector groups involved

- **Creative Industries**

## Media

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Images



[Spange\\_groß.jpg](#)

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